

# 2008 Annual Report



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## Message from the Executive Director

Another year has passed at Gateway University Research Park and this is the second report in an annual series that chronicles our ongoing efforts to leverage the Universities' research activities and support our community's economic development efforts.

Reflecting on another successful year, we have opened our first new facility at the South Campus and welcomed our first tenant, the U.S. Department of Agriculture. We have hired a founding Dean for the Joint School of Nanoscience and Nanoengineering. We have started developing space for our first NCA&T group to locate at the North Campus, the Aggie Pride Solution and Research Center. We have significantly increased our level of prospect activity. And we have created three new Board advisory committees to help focus our efforts on Marketing/Recruiting, Personnel, and Site related matters. As you read through these pages, I think you'll begin to see a theme.... a significant amount of activity with a relatively small staff. I believe this is in no way accidental... it is testimony to the tremendous community support and the leadership within the Gateway Board and the Universities.

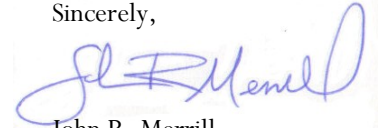
Once again, we have experienced leadership changes at the Universities that could have stalled our efforts; however we benefitted greatly from an infusion of the new energy and ideas contributed by the incoming leaders. Please join me in remembering and thanking those who have participated and guided our success. During 2008, we bid farewell to the last of the founding leadership of the Gateway University Research Park, UNCG Chancellor Patricia Sullivan. Dr. Sullivan stepped down from an illustrious and historic career at UNCG, and I think everyone knows that Gateway is near and dear to her heart. We also said goodbye to NCA&T Provost Janice Brewington who was very involved in the development of the Joint School of Nanoscience and Nanoengineering, a signature project for Gateway. On the community side, Tom Sloan stepped away from the board to spend more time with his grandchildren, and Dr. Lily Kelly-Radford stepped down to pursue a new career path.

Along with these losses, we have experienced exciting gains. We have welcomed UNCG Chancellor Linda Brady and NCA&T Interim Provost Alton Thompson. Our board was

expanded to include the Vice Chancellors for Research at each University, Dr. Rosemary Wander and Dr. Radhakrishnan. We also welcomed two new community members in John Jenkins and Hayes Clement. On the staff side, we welcomed Ms. René Whitesell as Director of Administration, Gateway's first non-university employee. We welcome all of these individuals and look forward to their support and guidance in the upcoming year.

As always, I would like to say thank you to Gateway's board and the Greensboro community for allowing me the opportunity to participate in this successful project. I have been here for approximately four years now and I am still excited every day about coming to work at Gateway. We have accomplished much, but much remains to be accomplished.

Sincerely,



John R. Merrill  
Executive Director

## Gateway Personnel

Mr. John Merrill  
Executive Director

Mrs. René Whitesell\*  
Director of Administration

Mrs. Lettie Cobb  
Business Officer

Mr. Greg Benton  
Facility Maintenance Supervisor

Mr. Charles Barfield  
Facility Maintenance Technician

Mr. Tony Turner  
Facility Maintenance Technician

*\*Employee of Gateway University Research Park. Remaining personnel are legacy employees through the University of North Carolina at Greensboro.*

## South Campus Activity

### U.S. Department of Agriculture, Natural Resources Conservation Service

The U.S. Department of Agriculture moved its offices into Research Facility One at Gateway's South Campus in September 2009. The NRCS lease term is five years with an additional five-year renewal option. Research Facility One serves as a base for the USDA Natural Resources Conservation Service (NRCS). Two divisions of the NRCS occupy space at the South Campus.



#### East Remote Sensing Lab (ERSL)

The East Remote Sensing Lab conducts aerial surveys to maintain a national resources inventory documenting changes in land use. The ERS� works frequently with UNCG's Department of Geography and its Geographic Information System specialists and students.



Photo by USDA NRCS

#### East National Technology Support Center (ENTSC)

The East National Technology Support Center (ENTSC) provides training, technical assistance and technology transfer to the NRCS in the eastern states and the Caribbean area.

## North Campus Activity

### Joint School of Nanoscience & Nanoengineering

Dr. James G. Ryan was hired as the founding Dean of the Joint School of Nanoscience and Nanoengineering (JSNN). Dr. Ryan occupies an office at Gateway's North Campus. Dr. Ryan previously served as associate vice president of technology and professor of nanoscience in the College of Nanoscale Science and



Dr. James G. Ryan

Engineering (CSNE) of the University at Albany. Dr. Ryan has served as principal or co-principal investigator for contracts totaling more than \$1.7 billion while at CSNE.

Planning is underway to upfit approximately 4,200 square feet within Research Facility One at the South Campus, which will serve as temporary space for the JSNN until the School is constructed and the facility comes on line.

### Aggie Pride Solution & Research Center

Plans are underway for the NC A&T State University Aggie Pride Solution & Research Center to occupy space at Gateway's North Campus. The Aggie Pride Solution & Research Center has been created to identify, conceptualize, and direct market research projects to support institutional management goals and enhance student support services. The Director of the Aggie Pride Solution & Research Center will analyze and prepare reports that summarize the research methodology, findings, and the recommendations. The Center will support the North Carolina A&T State University heavy call volume received in the Offices of Enrollment Management, which includes the Office of Undergraduate Admissions, Student Financial Aid, University Registrar and University Treasurer. With the use of Call Center software, the Director has the ability to establish a high level of client focus and client service in monitoring the call volume.

### Sarah's Salsa

Sarah's Salsa, a North Campus tenant and graduate of the Nussbaum Center for Entrepreneurship, was awarded a contract to provide its salsa product to all Fresh Market stores nationwide. The company increased production and now produces salsa for 86 stores (previously 30+ stores). As a result of this growth, the company increased the amount of space it leases at Gateway University Research Park – North Campus. Sarah's Salsa now rents approximately 3,500 square feet of space.

## North Campus Improvements

- Installed an electronic access gate at the North Campus
- Installed two (2) natural gas generators to operate critical infrastructure during power outages.
- Constructed a dual lighted, brick monument sign at the entrance to the North Campus.
- City of Greensboro installed three roadway signs to improve way finding to Gateway's North Campus. Two signs were placed on Summit Avenue – two directing motorists traveling from the north and Highway 29, the other directing motorists traveling from the south.

## Summary of Activities

Various activities that occurred during this fiscal year are summarized below:

- Dr. Linda Brady was selected Chancellor of the University of North Carolina at Greensboro, succeeding Chancellor Patricia Sullivan, UNCG's first woman chancellor, who retired on July 31, 2008.



*Dr. Linda Brady*

Chancellor Brady comes to UNCG from the University of Oregon where she served as chief academic and operating officer.

- René Whitesell joined Gateway as Director of Administration in February 2008.
- On behalf of Gateway University Research Park, John Merrill attended the 2008 BIO International convention in San Diego, CA. John represented Gateway as part of the NC Department of Commerce's pavilion. Gateway participated at the conference to help promote economic development in

our region and to generate recruiting leads for Gateway University Research Park.

- Change in legislation: North Carolina Senate Bill 1925 was ratified to exclude Gateway University Research Park from Articles 3, 3B, 3C and 3D of Chapter 143 of the NC General Statutes. This change clarified Gateway's ability to perform construction as outlined in Gateway's ground lease with the State of North Carolina.

Governor Mike Easley signed the ratified Senate Bill 1925 into action on August 8, 2008. In accordance with SB1925, Gateway's bylaws were amended to reflect that "The number of Chancellor Directors that each Chancellor shall appoint shall be not less than thirty percent (30%) and not more than 40% of the number of all Directors."

- Dr. Janice Brewington retired from NCA&T State University effective June 30, 2008.
- Chancellor Battle appointed Dr. Alton Thompson, Dean of Agriculture & Environmental Sciences, as NCA&T's interim provost and vice chancellor for academic affairs.
- Following an amendment to the Gateway bylaws, NCA&T Chancellor Stanley Battle appointed Dr. Alton Thompson, Interim Provost, and Dr. N. Radhakrishnan, Vice Chancellor for Research and Economic Development, to the board.



- UNCG Chancellor Linda Brady appointed Dr. Rosemary Wander, Associate Provost for Research and Public/Private Sector Partnerships, to Gateway's board.
- Other Board changes / expiration of term:
  - Dr. Lily Kelly-Radford resigned from the Board as she transitioned into a new business venture.
  - Mr. D. Hayes Clement joined Gateway's Board. Mr. Clement is retired having formerly worked for Arthur Andersen LLP.
  - Mr. John Jenkins, CIO of Moses Cone Health System, also joined Gateway's Board of Directors.
- Gateway University Research Park has applied for LEED certification for Research Facility One at the South Campus.
- Adopted a Design – Construction – Management process, which is intended to allow the Universities and Gateway the flexibility to determine the best delivery methodology for projects of Gateway University Research Park. The process provides that contractor and designer selection for construction projects will follow a similar process to that of the University system.

## Potential Leads (North & South Campuses)

### Advaero, Inc.

Founded as a spinoff of Dr. Ron Bolick's research at NCA&T, Advaero's focus will be developing and manufacturing unique, advanced composite structures, parts, assemblies and manufacturing processes. Additionally, the company will offer design, engineering and testing services for clients requiring composite materials analysis and expertise.

### LifeCyte, Inc.

LifeCyte, Inc. is a high value contract biopharmaceutical services company providing laboratory, analytical, and cellular therapy development services. Their expert team provides custom tailored solutions that accelerate time to

commercialization and decrease production costs. LifeCyte operates under GLP and GTP standards and provides quality systems and advanced translational development services for cell-based and regenerative medicine products.

Pre-clinical contract services include research, assay development, analytical testing, product characterization, and validation. Applications include stem cell therapies, cell-based and immunoassays, monoclonal antibodies, DNA isolation, PCR, protein production and purification, process development, scale-up, product testing, cell and tissue storage, distribution and regulatory support.

### Polytech Ammunition Company in Louisiana

Polytech was founded to fulfill the U.S. Army's goal to reduce the weight of a soldier's ammunition. The Company's initial product, a 5.56mm polymer-encased ammunition cartridge, has achieved a total weight reduction of 28.6% from conventional brass-cased ammunition while maintaining the same reliability and operational effectiveness. Polytech hopes to transition into commercial production for the U.S. Army.

### Clean Earth Tech

CET is a privately held company founded in 1996 by Jeff Golden and Bob Morgan. CET is an ISO 9001:2000 certified small business headquartered in St. Louis, Missouri in an 18,000 sq ft. facility that conducts state of the art RDT&E on military C4ISR and imaging systems, chemical and biological defense technologies and services as well as healthcare and life science.

In addition CET has a facility in Dallas, Texas that develops cutting edge digital electronics and massively parallel computing algorithms for imaging systems. In late June 2007 CET opened its Bio Defense and Emerging Infectious Disease Preparedness Center in Winston-Salem, North Carolina. CET's exceptional management team has led the company to sustained growth since 1998. The multi-disciplinary technical team is lead by a highly experienced scientist and engineering professionals with backgrounds in national labs, academia, military, and Fortune 500 technology firms.

## Board Advisory Committees

During FYE 9-30-08, the Board of Directors decided to form Board advisory committees in the areas of recruiting, marketing, personnel and site development. These committees would be comprised of Gateway board members, individuals from the Universities, and individuals from the local business community.

Each of the board advisory committees was formed and each has begun to develop action items for the upcoming year. Gateway will interact with these committees to focus on key areas of the Gateway project.

### Marketing & Recruiting Committee

The marketing and recruiting committees were combined as it was determined the initial roles of the committees had overlap. Ms. Denny Kelly and Mr. Gwyn Riddick serve as co-chairs of this committee.

At this fiscal year end the marketing and recruiting committees were planning to hold a reception for key university researchers/faculty in life sciences which provided insight about the focus and facilities of Gateway University Research Park.

### Site Committee

Mr. Mac Sims serves as chair of the site committee. The committee is working to define procedures for the future growth and development of Gateway University Research Park.

The site committee will explore allocation of space at both the North and South Campuses, future funding possibilities, development opportunities, and maintain knowledge of other development activities that may occur in proximity to the research park campuses.

### Personnel Committee

Board member Dr. Lily Kelly-Radford was selected as chair of the personnel advisory committee. Dr. Kelly-Radford experienced an unusually difficult travel schedule, and as such, the personnel advisory committee did not meet during this fiscal year.

Dr. Kelly-Radford resigned from Gateway's board late in the fiscal year 2008-09 and she also departs from the

Center for Creative Leadership. Dr. Kelly-Radford's departure is to focus on the launch of her own business. A new chairperson will be assigned and the committee will begin meeting in 2009.

## Strategic Planning Committee

Board member Dennis Stearns is chair of a Strategic Planning committee comprised of board members, community, and university leaders. It is intended that a strategic plan will be developed, approved, and initial implementation during 2009.

## Research Facility One

Research Facility One was completed at the end of September 2008. Gateway is working with Weaver Cooke Construction (the Contractor) to identify and finalize items on the building's punch list. Project closeout will occur when all punch list items are complete. Gateway continues to seek opportunities to lease space to potential partner organizations.

## Fiber Loop

Planning continues for a fiber loop that would connect UNCG, NCA&T, Gateway, and 300 S. Elm Street (Internet-hotel). Gateway University Research Park hopes to sign an annual service agreement with NCREN to provide the proposed Gateway satellite office and the proposed temporary office of the JSNN with a metro-Ethernet connection, which will provide adequate bandwidth for initial activities at the South Campus.



## Joint School of Nanoscience and Nanoengineering (JSNN)

The North Carolina General Assembly designated a total of \$59.5 million for the development of the Joint School of Nanoscience & Nanoengineering (JSNN). A Request for Qualifications (RFQ) was posted on the UNC system website, and the deadline for the RFQs is the end of September 2008. Gateway is approaching the development and construction of the JSNN as a fast track project, thus a short list of A&E firms will be developed quickly in the upcoming fiscal year, and interviews with firms will occur shortly thereafter. Gateway anticipates ground-breaking for the JSNN to occur before the end of 2009.

## Joint Primary Data Center (JPDC)

The Joint Primary Data Center (JPDC) is a collaborative effort between the Universities to create a data center to house the most important and most costly information technology resources that support academic and administrative activities at both campuses. The JPDC will provide significant cost savings to both Universities because of the significant expense related to power, air conditioning, security, and building and operating requirements of these kinds of centers.

The North Carolina General Assembly appropriated \$1.8M for design services related to the JPDC. An RFQ is expected to be posted in the beginning of the upcoming fiscal year.

## Interdisciplinary Research Facility (IRF)

The North Carolina General Assembly designated \$10 million in Certificates of Participation for an Interdisciplinary Research Facility to be located at Gateway's South Campus. The project is expected to move forward in the upcoming fiscal year so that these funds will not be recalled by the state. Gateway's Executive Director, John Merrill, will work with Dr. Radhakrishnan of NCA&T and Dr. Rosemary Wander of UNCG to plan and implement development of this project.

## Funding Opportunities

Gateway continues to pursue legislative and other funding opportunities such as grants, bond issuances, rents, pledges and other allowable mechanisms to help underwrite the construction, operation, and ongoing implementation of the program.

## Facilities Allocation Policy

A Facilities Allocation Policy (FAP) was developed to define priorities for facilities usage and outline best practices for efficient and appropriate use of available space at Gateway University Research Park. The allocation of space and facilities must be conducted in a consistent and strategic manner which optimizes the use of Gateway University Research Park and advances the missions and strategic priorities of NCA&T and UNCG.

The FAP is driven by the following principles:

- a) The FAP encourages interaction between the private sector and University students and faculty through proximity of work environments.
- b) The FAP facilitates commercialization of technologies developed by faculty and students.
- c) In lieu of having University-affiliated tenants of Gateway pay rent to Gateway, the FAP provides additional opportunities for Gateway to receive rent revenues from private sector tenants.
- d) A Facilities Allocation Committee will be established to determine which space in Gateway's facilities should be made available to be leased to third parties.

The Gateway Facilities Allocation Committee will be made up of the Provost and Vice Chancellor for Research of each University and the Executive Director of Gateway.

## NC Sales Tax Exemption

Gateway University Research Park was recently awarded exemption from North Carolina Sales Tax. Gateway is working with its accountants, Gilliam Coble Moser LLP, to determine previous NC sales tax paid then apply for a refund. In the next fiscal year, Gateway will implement tracking procedures for sales tax paid and apply for any NC sales tax refunds that might be available to us.

## UNCG Urban Studio 02

Urban Studio 02, an entity from UNCG's Department of Interior Architecture, has expressed interest in utilizing space in the Phillips-Payne building at the North Campus to construct interior walls and cabinetry for their project, "Our Sisters' House." Urban Studio 02 expects to complete this project in August 2009.

## NC FIRST LEGO® League State Championship Tournament

### NC FIRST LEGO® League State Championship

North Carolina A&T State University is the operating partner for the FIRST organization in North Carolina. The mission of FIRST, For Inspiration and Recognition of Science



& Technology, is to inspire young people to be science and technology leaders, by engaging them in exciting mentor-based programs that build science, engineering and technology skills, that inspire innovation, and that foster well-rounded life capabilities including self-confidence, communication, and leadership.

For the past five years, Gateway has served as an active sponsor of the NC FIRST LEGO® League (FLL) State Championship and serves a significant role as a part of the North Carolina FLL Planning Committee. Alongside NCA&T, Gateway is serving as an active sponsor for the upcoming state tournament on December 6, 2008.

Due to significant growth in the number of teams participating in the NC FLL program, a second

tournament event titled, "NC Rookie Challenge," is being developed so that teams with less experience are able to compete outside of the State Championship forum. The North Campus at Gateway University Research Park will serve as the host site for the 2008 Rookie Challenge to be held January 10, 2009.

## Sponsorships and Events

Gateway will continue to seek and participate in strategic sponsorships and events which have a positive impact on the Universities and Gateway University Research Park.

## Gateway Website

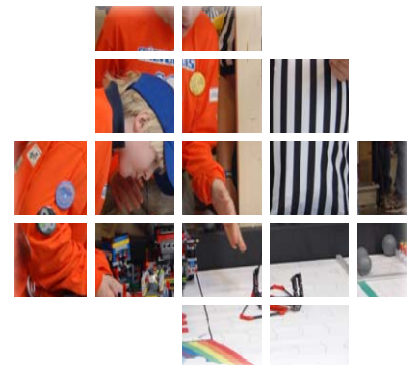
Gateway continues to revise and enhance its website. Sound Logic & Marketing, Inc. is in the process of identifying resources and improving the navigational hierarchy of the site. Further, additional concentration will be placed on the possibility linking any University databases that list faculty research activities and interests onto the Gateway website. This would help to facilitate the connection of faculty with tenants on specific research projects.

## Budget

We continue to monitor and revise Gateway's five-year budget as the project and funding sources evolve.

## Internal Control Procedures

We continue to develop and update internal control procedures, based on recommendations provided during the audit. With the hire of Gateway's Director of Administration, additional control is placed on Gateway's internal control procedures. We fully anticipate receiving a clean audit report of Gateway for fiscal year 2008.



## Annual Audit

Dixon Hughes PLLC will perform the annual audit for fiscal year end 9-30-08. Auditors are expected to arrive sometime in November with a final report available by the first of January 2009. Gateway management expects a clean report with no significant findings.

## Facilities Management System

Gateway is actively exploring facilities management software. This software will allow Gateway's university partners and tenants to submit electronic work orders to facilities maintenance personnel and the management office. The software also will provide a mechanism to identify and schedule preventative maintenance for Gateway buildings and equipment. We anticipate implementation of this software during the next fiscal year.

## Summary of Performance Against Stated Goals

The 2007 annual report identified several key performance items for Gateway University Research Park as it entered the fiscal year 2007-08. The following paragraphs outline the specific performance goals, which Gateway had hoped to achieve during this fiscal year along with a summary status for each. Overall, Gateway has been successful in reaching many goals with others in progress at fiscal year end.

With the assistance of the Gateway Board of Directors and other stakeholders, Gateway will develop specific actionable items for the upcoming fiscal year focused on engaging local, state, and national organizations, corporations, and agencies to stimulate interest, secure resources, and encourage participation in our project.

*Secure financing and begin construction of the fiber to connect both University campuses to the South Campus.*

**(IN PROGRESS)**

Finalization of the construction of a fiber loop connecting the South Campus with NCA&T and UNCG is expected to be complete in FYE 9-30-09. In addition to providing cost savings to Gateway University Research Park and the Joint School of Nanoscience and Nanoengineering, the fiber loop will provide a significant level of connectivity and redundancy for the proposed Joint Primary Data Center and increases the attraction by outside entities to our campus.

*Finalize construction of Research Facility One and the first phase of infrastructure at the South Campus.*

**(COMPLETE)**

Gateway University Research Park, Inc. received a Certificate of Occupancy for Research Facility One on September 19, 2008. The USDA NRCS offices for the East Remote Sensing Lab (ERSL) and the East National Technology Support Center (ENTSC) were fully operational within three days of occupancy.

*Attract two new university partners or tenants into Research Facility One at the South Campus.*

**(ONGOING)**

Discussion continues regarding the lease of space in Research Facility One as the temporary location of the Joint School of Nanoscience & Nanoengineering. We anticipate the JSNN will begin leasing and occupying in the space in the upcoming fiscal year. Further, additional conversations continue regarding the possible purchase of the remaining space in Research Facility One by NCA&T State University using grant funds from the USDA. No decision has been reached regarding this possible purchase.

***Begin construction on Research Facility Two, the NCA&T and UNCG Joint School of Nanoscience and Nanoengineering (JSNN). (IN PROGRESS)***

Dr. James G. Ryan was named founding Dean of the Joint School of Nanoscience and Nanoengineering. Dr. Ryan previously served as associate vice president of technology and professor of nanoscience in the College of Nanoscale Science and Engineering (CSNE) of the University at Albany. Dr. Ryan has served as principal or co-principal investigator for contracts totaling more than \$1.7 billion while at CSNE.

Thirty-two (32) packages for the Response for Qualifications (RFQs) were received from the posting for Architectural & Engineering services for the JSNN posting. The interview and selection team consisted of Dr. Ryan, individuals from both universities, and John Merrill, Gateway's Executive Director. HDR CUH2A Inc. of Alexandria, VA and Charlotte, NC was selected as the A&E firm.

***Continue to create a successful partnership between Gateway University Research Park and the College Forest Neighborhood Association for the rezoning of property for construction of research facilities and to develop mechanisms for an ongoing dialogue. (ONGOING)***

Gateway University Research Park continues to collaborate with residents of the adjacent College Forest Neighborhood Association (CFNA), keeping residents abreast of all South Campus activities. At the end of FYE 9-30-08, Gateway was planning a reception and question/answer session between residents, the university chancellors and Gateway personnel. In addition, residents were being invited to a special sneak peek and tour of Research Facility One prior to the grand opening to the general public. The reception was scheduled to be held in October 2008.

***Complete the buffer wall at the South Campus. (COMPLETE)***

A brick wall was constructed to screen the adjacent College Forest neighborhood and Gateway University

Research Park. The wall was completed early in the fiscal year. Trees and shrubbery were planted along the perimeter of the wall and complement the character of the neighborhood and campus.

***With the assistance of Gateway's Board of Directors, form a sub-committee to formulate a Business Plan and a Strategic Plan.***

***Strategic Plan (IN PROGRESS)***

Board member Dennis Stearns is the chair of Gateway's Strategic Planning Committee. The committee is comprised of board members, academia, and selected community members who will proactively identify the strengths of Gateway University Research Park and match those strengths with our overall objectives. The committee will develop a Strategic Plan, and the expected by-product of that plan is to identify ways and means to accelerate university research activities and attract companies that will provide high-paying, highly skilled jobs in the Triad.

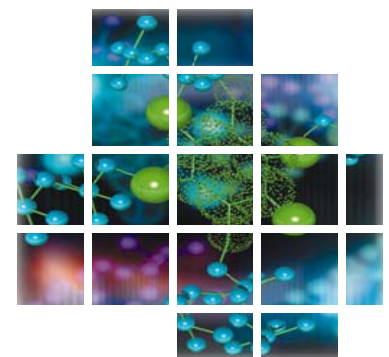
***Business Plan (IN PROGRESS)***

A draft business plan has been prepared, yet the Strategic Planning Committee and the Marketing & Recruiting Advisory Committee are still identifying the necessary substantive information for the plan. A final business plan is expected upon the completion of these two committees' work.

***Marketing & Recruiting Plan (IN PROGRESS)***

Gateway's Marketing & Recruiting Committee consists of board members, university and community leaders. This committee is working to identify best practices for Gateway's marketing dollars, and through the creation of the Strategic Plan and the Business Plan noted above, the committee expects

to welcome significant marketing and recruiting by-products and collateral materials.



*Create a Gateway University Research Park satellite office at the South Campus. (IN PROGRESS)*

Plans are being developed for a satellite office for Gateway University Research Park to be located in Research Facility One at the South Campus. In this fiscal year the main focus has been placed on completing the building for occupancy by the U.S. Department of Agriculture, Natural Resources Conservation Service, and to ready the unoccupied space for a ceremonial ribbon cutting for the USDA.



Construction of this satellite office would occur in the upcoming fiscal year and financing for the construction will be available from the remaining loan proceeds provided through NewBridge Bank. Square footage of the satellite office is approximately 1,800SF. The office will be located on the building's second floor.

*Leverage the capabilities of Gateway's website, and finalize the "fly-through" for both Campuses. (COMPLETED and ONGOING)*

A narrated fly-through animation of the North and South Campuses of Gateway University Research Park was created and finalized by SLAM, Inc. and Out of our Minds Animation. Copies of the DVD are being used for marketing and information purposes. Individuals who visit the North Campus are greeted with a continuous fly-through video that runs on a 42" LCD screen in the reception area. The NC Biotechnology Center includes the video with its marketing materials via a thumb drive, which also contains the Center's marketing. The fly-through animation also is available for download on Gateway's website. Links to Gateway's site are featured on the NC Biotechnology Center website and the Piedmont Triad Partnership website. Gateway's website will continue to be improved and updated in fiscal year 2009.

*Identify Gateway's "Mission" and increase public and University awareness of those core values. (IN PROGRESS)*

At fiscal year end, the marketing/recruiting committee has plans in the works for a focus session and reception for life science researchers and faculty from NCA&T and UNCG. This will be the first of many expected roundtable sessions to provide educational insight about the mission, focus and facilities of Gateway University Research Park.

## **Summary of Planned Activities for the Upcoming Year (2008-2009)**

*College Forest Neighborhood Association Reception (Oct. 13, 2008)*

Gateway University Research Park held a special reception and sneak peek/tour of Research Facility One for the residents of the College Forest Neighborhood Association. The event was held October 13, 2008, prior to the grand opening and ribbon-cutting ceremony that was to be held October 31. Chancellors Battle and Brady attended the reception and helped to address neighborhood questions and concerns. In addition, John Merrill of Gateway University Research Park, Elvis Graves of the USDA East Remote Sensing Lab and Phil McCloud of the USDA East National Technology Support Center, answered questions and outlined the activities of the facility. Turnout for the reception was very good and the neighbors were appreciative of the Chancellors' time and the tour of the facility.

### Board of Elections (Oct. 25, 2008 to Nov. 1, 2008)

Significant voter turnout is expected with the impending 2008 election (local, state and Federal). As such, the Guilford County Board of Elections has solicited the use of the North Campus facilities to accommodate the need for early voting. Gateway University Research Park will serve as an official polling place for early voting in Guilford County in November 2008.

### NC FIRST LEGO® League (Dec. 6, 2008 and Jan. 10, 2009)

Gateway will participate as an active sponsor for the 2008 NC FLL State Championship tournament to be held December 6, 2008 in the Special Events Center at the Greensboro Coliseum. In addition, Gateway University Research Park will be the host location for the 2008 NC FIRST LEGO® League Rookie Challenge scheduled for January 10, 2009.

### Gateway Satellite Office

An application for the construction permit for a satellite office at the South Campus has been submitted to the Guilford County Planning Department. Approximately 1,800 square feet would be allocated to the satellite office on the second floor of Research Facility One. A metro-E connection, which will provide voice and data services for Gateway staff between the North and South Campuses, is expected to be installed in January 2009. Upon completion of the satellite office, Gateway staff will be able to commute between the campuses and better serve the needs of university partners and tenants.

### Other Planned Items

- Lease the remaining space in Research Facility One at the South Campus.
- Construction of JSNN temporary space at Research Facility One
- Construct “partner” lab spaces at South Campus
- Finalize JSNN design; hold JSNN groundbreaking ceremony
- Begin Interdisciplinary Research Facility (IRF) design
- Hire Project Manager (through Gateway)
- Update and increase substantive content on Gateway website
- SERVE to hire more people.
- Marketing Initiatives
  - Life Sciences faculty reception (Oct. 24, 2008)
  - USDA ribbon-cutting ceremony (Oct. 31, 2008)
  - 2009 BIO Conference, Atlanta, GA
  - 2009 IASP Conference, Raleigh, NC
  - 2009 AURP Conference, Washington, DC



## **Board of Directors**

## **Gateway University Research Park, Inc. Board of Directors**

**Dr. Stanley Battle**, Chancellor, North Carolina A&T State University

**Dr. Linda Brady**, Chancellor-Elect, University of North Carolina at Greensboro

**Dr. Alton Thompson**, Interim Provost, North Carolina CA&T State University

**Dr. David Perrin**, Provost, University of North Carolina at Greensboro

**Dr. N. Radhakrishnan**, Vice Chancellor for Research & Economic Development, NCA&T

**Dr. Rosemary Wander**, Assoc. Provost for Research, Public/Private Sector Partnerships, UNCG

**Mr. Edward Kitchen**, Vice President, Joseph M. Bryan Foundation (Chair)

**Mr. Ralph Shelton**, President, CEO, Southeast Fuels (Vice Chair)

**Mr. Dennis Stearns**, Certified Financial Planner, Stearns Financial Services (Treas./Secr.)

**Mr. D. Hayes Clement**, Retired, Arthur Andersen LLP

**Ms. Barbara Demarest**, Senior Enterprise Associate, Center for Creative Leadership

**Mr. John Jenkins**, Chief Information Officer, Moses Cone Health System

**Ms. Denny Kelly**, President/Principal, Bouvier Kelly

**Mr. Mac Sims**, President, East Market Street Development Corp.

**Mr. Lee McAllister**, President/CEO, Weaver Investment Co.

**Mr. Gwyn F. Riddick**, Director, Piedmont Triad Office - North Carolina Biotechnology Ctr.

**Dr. Gerald Truesdale**, President/Surgeon, Greensboro Plastic Surgical Associates

**Mr. John R. Merrill**, Executive Director, Gateway University Research Park